



During the Interview

1. Make sure you understand the questions (ask a second time if you are unsure).
2. Respond concisely - don't ramble - when people are nervous, they tend to chit-chat.
3. Avoid "yes" or "no" answers.
4. Don't bring up salary or benefits unless the interviewer brings them up. Know what an appropriate salary range should be.
5. If you want the job, ask for it!
6. As you answer questions, avoid use of negative terms and avoid the temptation to be negative about past employers.
7. Answer questions with specific examples - avoid generalities.
8. Evaluate the position for which you are interviewing. If the company is hiring for a lighter level position, don't market management level intentions, otherwise the company will worry you will be unhappy.

For more information about Financial Edge Partners please contact us at:

Financial Edge Executive Resources

Michigan

5550 Cascade Road, S.E.; Suite 200
Grand Rapids, Michigan 49546
Phone: 616.956.2981
Fax: 616.464.4359

New York

160 Linden Oaks Drive
Rochester, NY 14625
Phone: 585.389.6110
Fax: 585.389.6119

E-mail: info@fin-edge.com